



THE FUND FOR AFRICAN PRIVATE SECTOR ASSISTANCE

Building Capacity for Private Sector Development



Overview (1)

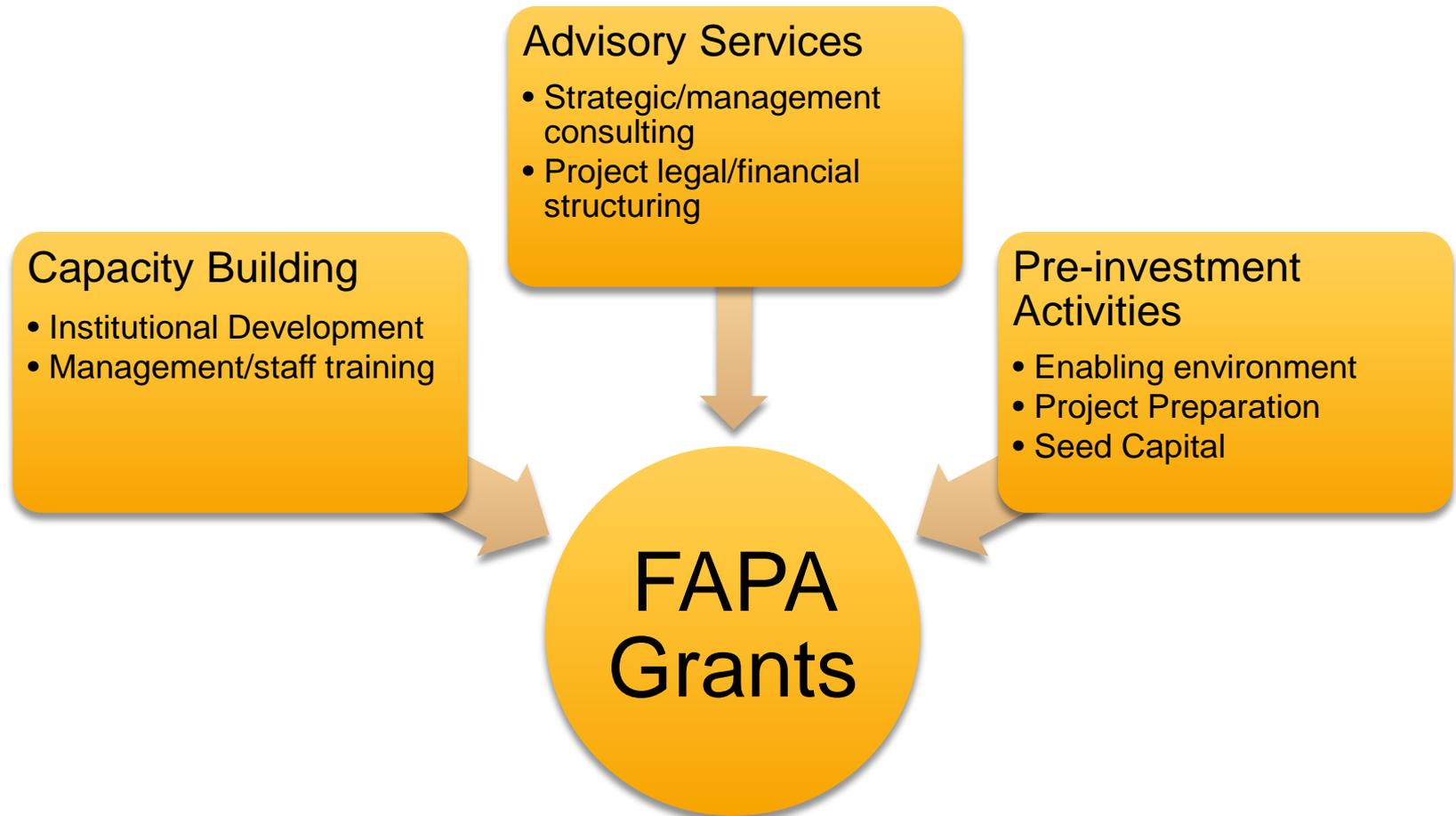
- FAPA is a Trust Fund established under the Enhanced Private Sector Assistance Initiative, launched by the Government of Japan and the AfDB in 2005.
 - Transformed into a multilateral TF in October 2010 with the entrance of Austria
- Purpose is to support private sector development in Africa in line with the private sector development strategy of the AfDB. New PSD Strategy 2013.

Overview (2)

- \$57.5 million contributed
 - Japan \$44.27m
 - AfDB \$10.65
 - Austria \$2.65
- \$35 million committed
 - 54 projects
 - Max \$1 million, average \$0.7 million
- \$19 million disbursed



Types of Grants Offered



Pillars of Intervention



Preliminary Screening Criteria

1. Alignment with Bank's Private Sector Development Strategy and/or Private Sector Operations
2. Capacity of originator to implement smoothly, ownership & buy-in of grantee
3. Demonstrate measurable impact on private sector development in Africa
4. Location – all African countries and regions but avoid undue concentration

Process Summary





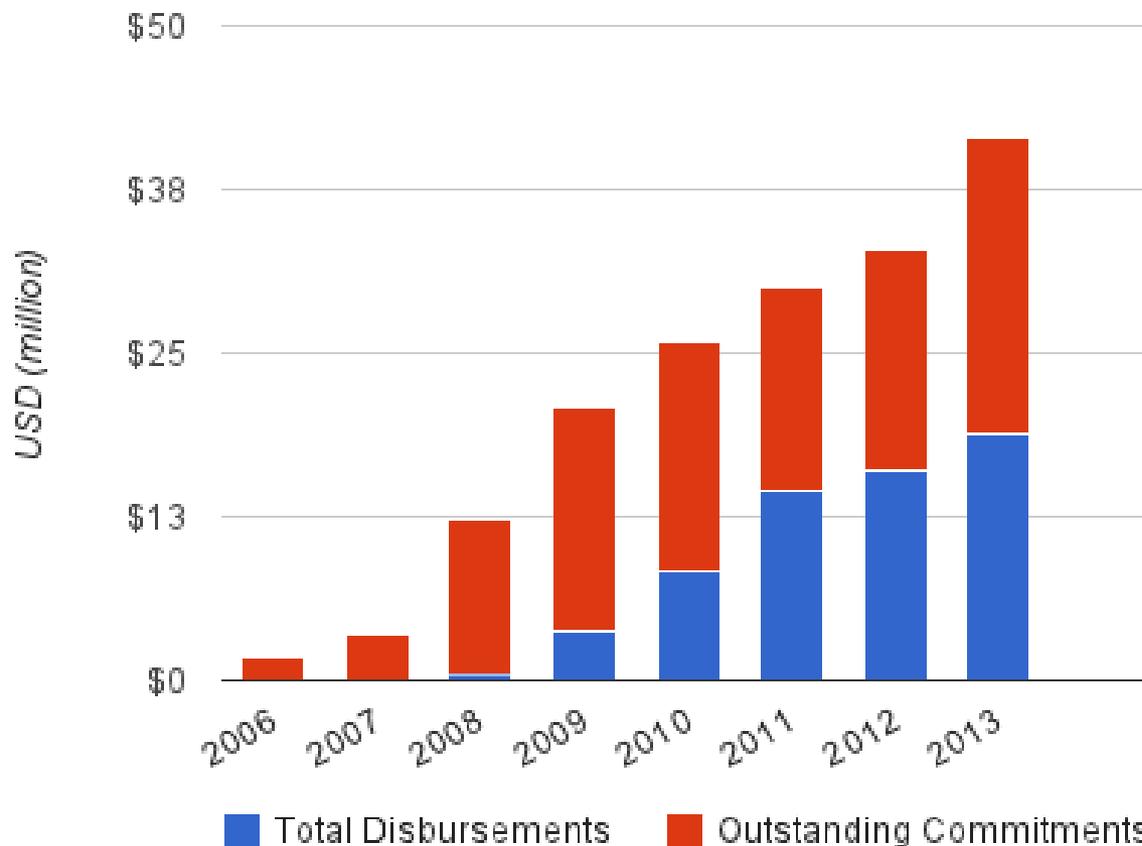
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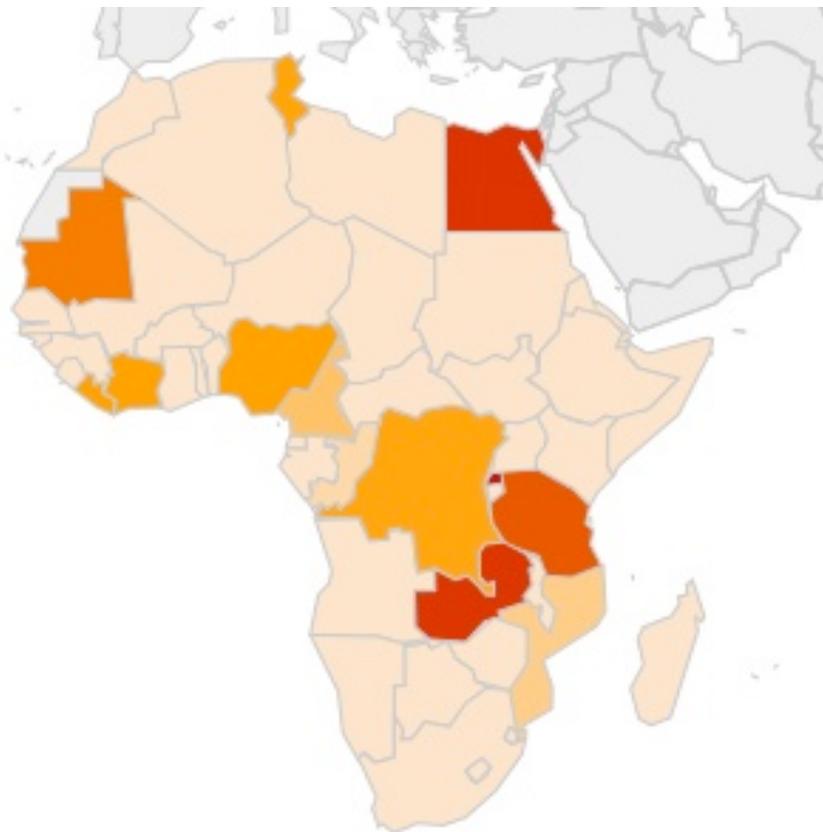
Portfolio Statistics

FAPA Commitment & Disbursement

Breakdown of Cumulative Portfolio



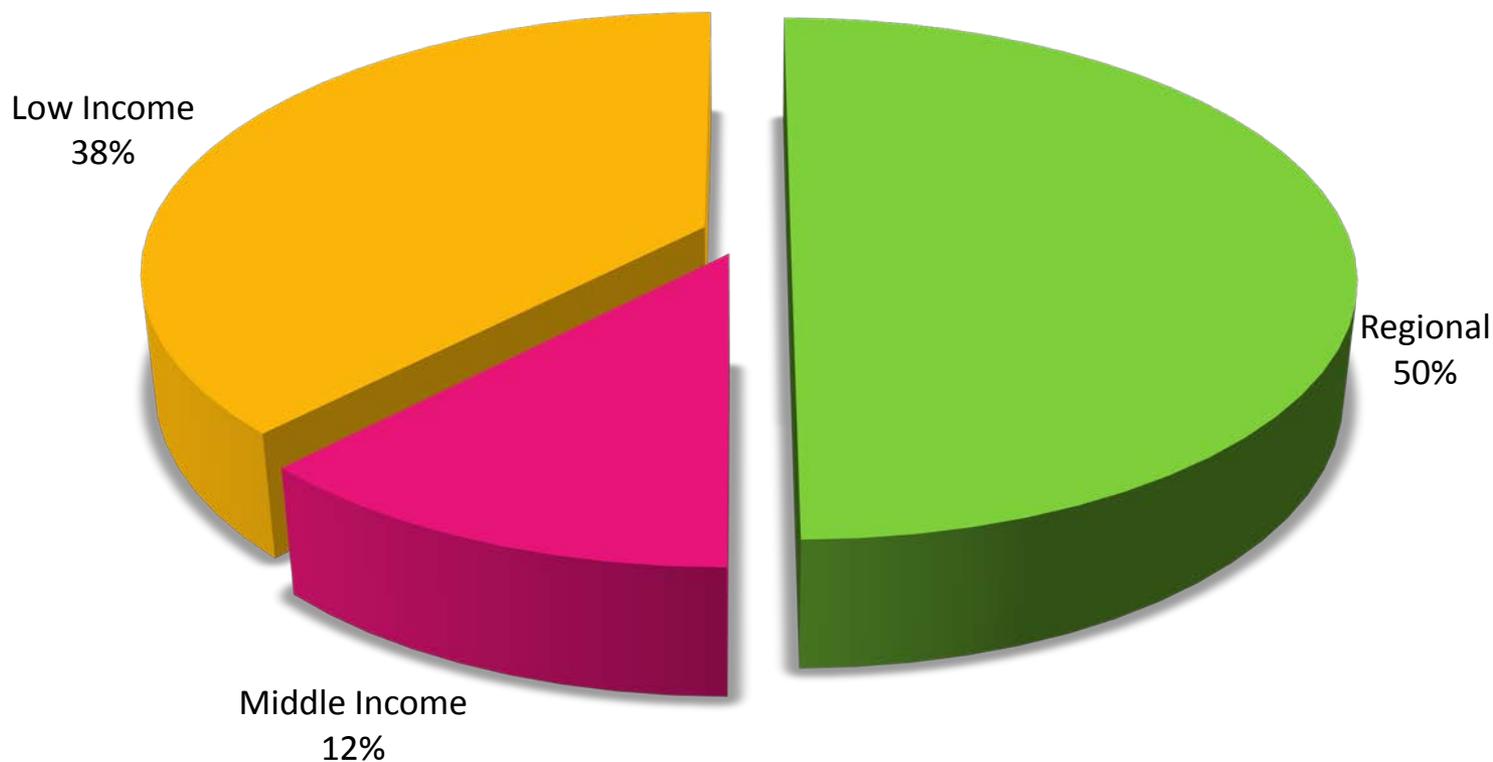
Coverage across Africa



Darker color indicates higher volume of approvals

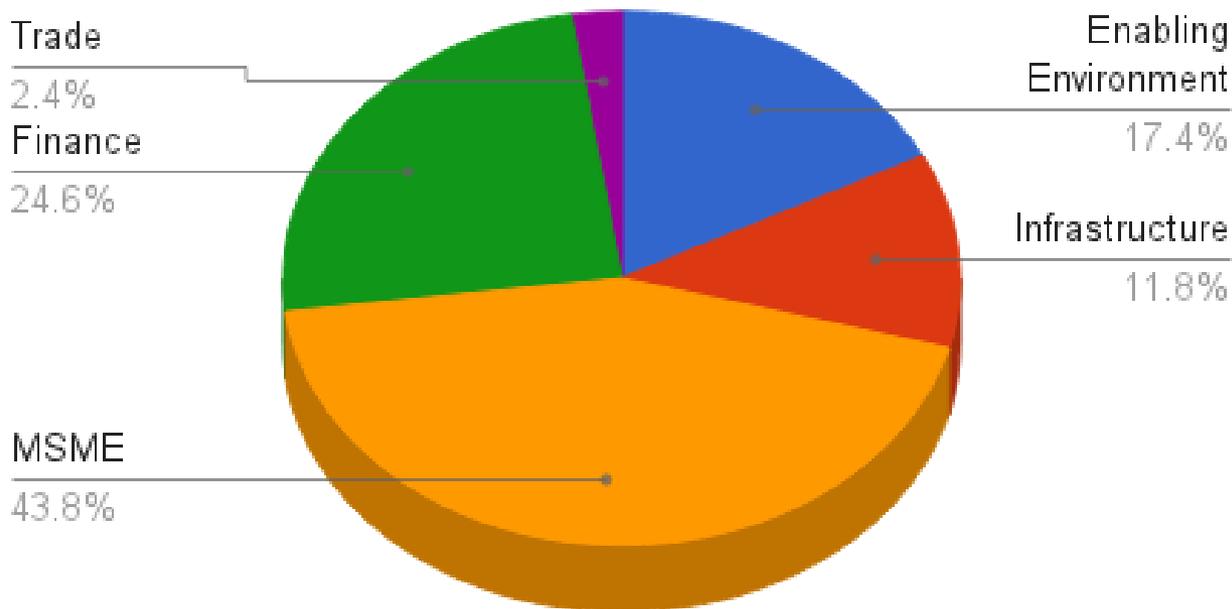
Regional projects have been distributed across all RMCs evenly for statistical purposes

Portfolio by National Income



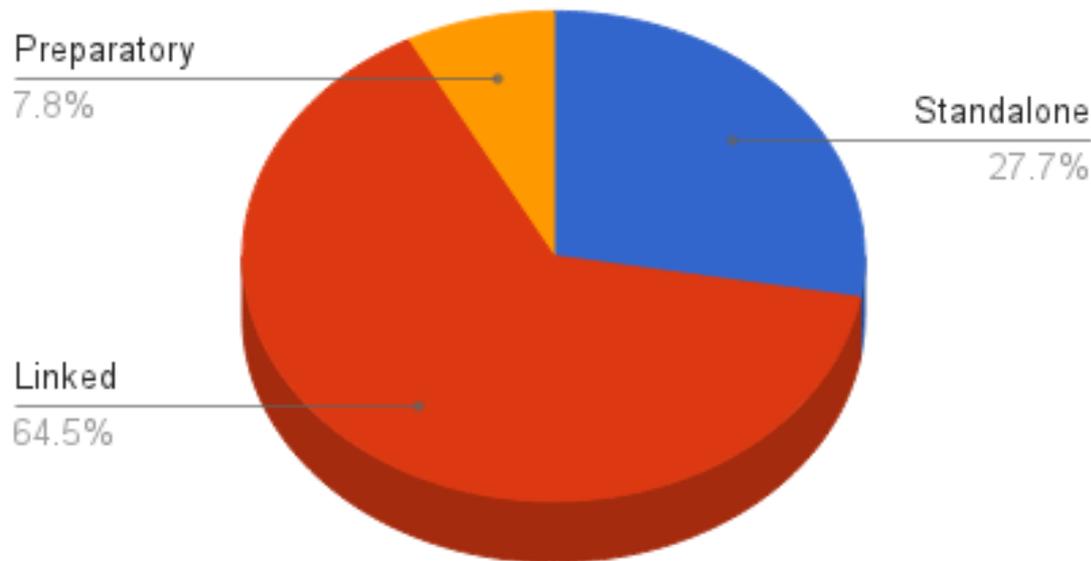
Portfolio by Pillar

Portfolio Distribution by Strategic Pillar



Portfolio by Type

Investment Project Linkage





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An Example...

FAPA supports commercial banks in Zambia to deliver better services to their clients particularly SMEs



FAPA soutient les banques commerciales en Zambie pour qu'elles délivrent un meilleur service à leurs clients particulièrement aux PME

Zambia: SME Competitiveness and access to finance

Description	Amount in USD	Results
<ul style="list-style-type: none"> To strengthen the capacity of BDS providers, SME associations, SMEs and 2 banks To set up a reference mechanism between banks, SME business associations, SMEs and BDS providers. 	980.824	<ul style="list-style-type: none"> Training of 19 Bank staff in SME risk appraisal Installation of a SME credit Scoring Tool, Training of 74 SME, de 6 SME associations, and 16 structures BDS providers, creation of a BDS association Coaching of 51 SMEs 7 SMEs accessed credit after the coaching, this number will increase over time Creation of SME products by participating banks Participating banks changed their perception of SMEs SMEs understood better Banks requirement and agreed to comply and change their way of doing business.

With the support of Investrust funded by FAPA, Mr. Mufundi, owner of the hotel "Cross Roads Lodge" in Lusaka was able to open two other hotels in Zambia



Grâce au soutien d'Investrust ,financé par FAPA, Mr Mufundi, propriétaire de l'hôtel « Cross Roads Lodge » à Lusaka a pu ouvrir deux autres hôtels en Zambie



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Thank you for your kind attention

Contacts:

FAPA@AFDB.ORG

(OR K.KOJIMA@AFDB.ORG)