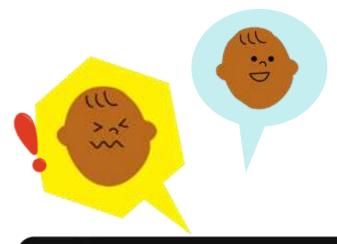
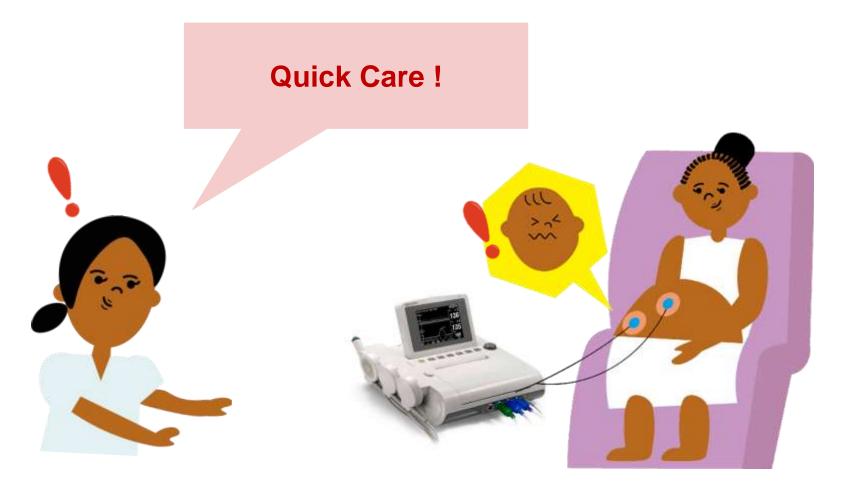


# **Create A World Full of Healthy Newborns**



# Spiker CTG Analyzer Cappet C

# spiker's Alert-Monitor leads earlier medical intervention by midwives



## **Our Team**

22 specialists from 6 countries!
Al engineers, analysts, software, hardware, Doctors and Midwives



# Shortage of medical personnel

In African nations, patients far exceed the number of doctors and nurses available

Currently, countries are experiencing a dire shortage of medical personnel who can monitor and properly care for a fetus's well-being

#### **African nations**

1.3 medical personnel/1,000 people



0.3 doctors/1,000 people



**0.9** nurses/1,000 people

#### **SDG** targets

4.5 medical personnel/1,000 people



1.3 doctors/1,000 people



3.2 nurses/1,000 people

#### **Japan**

13.7 medical personnel/1,000 people



2.4 doctors/1,000 people

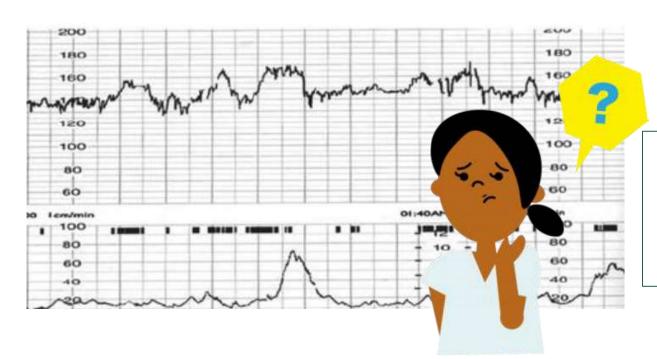


11.3 nurses/1,000 people

## Difficulty in Interpreting Live Patient Data

# Properly understanding data requires medical knowledge and many years of education

Developing nations face a shortage of medical personnel possessing such expertise, and Pregnancy cannot use at home in Developed nations



In Japan, patient situation is assessed and classified into five levels:



Level 1 : Active surveillance

Level 2 : Active surveillance & Notice to Doctor

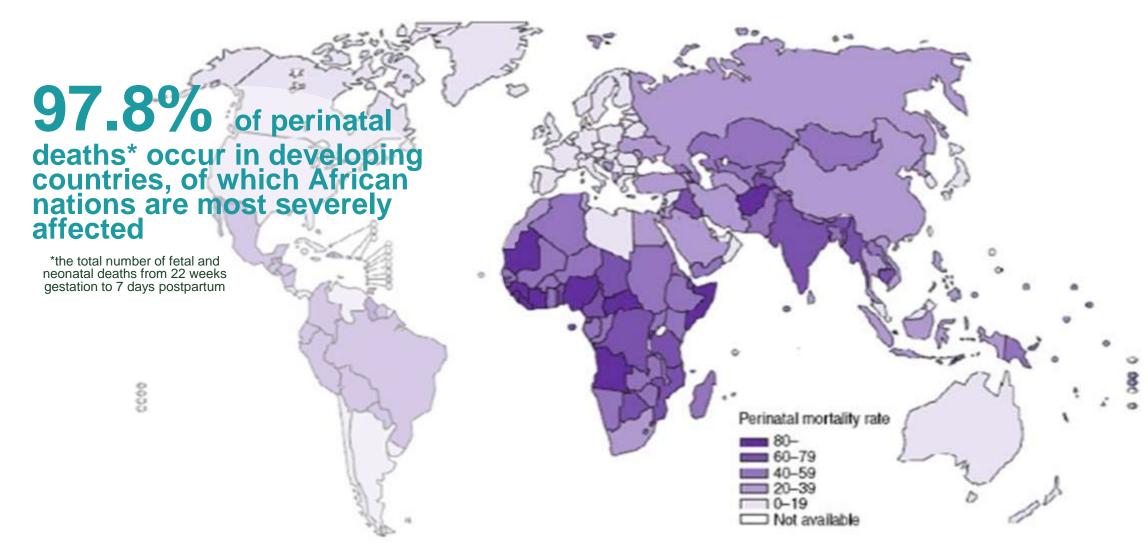
Level 3: Doctor brought in + Prep. of OR

Level 4: Transfer to operation room

Level 5: Emergency caesarian section

Source: Japanese Society of Obstetrics and Gynecology

# A Disappointing Reality



Source: WHO(2016)

# **Behind the Reality**

# 85.2% of pregnancy woman in developing countries cannot use the medical device for delivery

CTG (Cardiotocogram): a medical device used to determine fetal well-being, by measuring fetal heartbeat and uterine contraction



#### Period of usage

- Prenatal care checkups
   (Two to three times, minimum of 40 minutes per measurement)
- From beginning of contractions to time of birth

Source: GEHP 7

# **Product - Plug-in Al software**

# spiker's Alert-Monitor leads earlier medical intervention by midwives



# **Product - Plug-in Alert Monitor**

#### Manufactured by spiker

Obstetric Monitoring Device (CTG) Communication Soft with spiker Edge Al Redbox

# CTG Data Analysis Al Software



Acquisition of Fetal Heartbeats and Uterine Contractions Cable



Transmitting Data of Fetal Heartbeats and Uterine Contractions



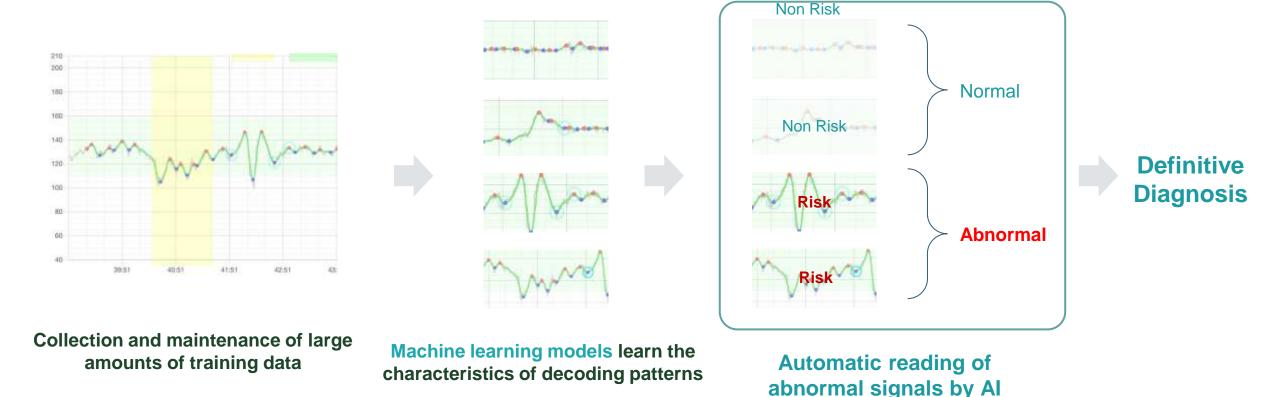
Spilker CTG Analyzer

2022-02-24 08:45:11 am ~ 08:57:11 am MSTORY

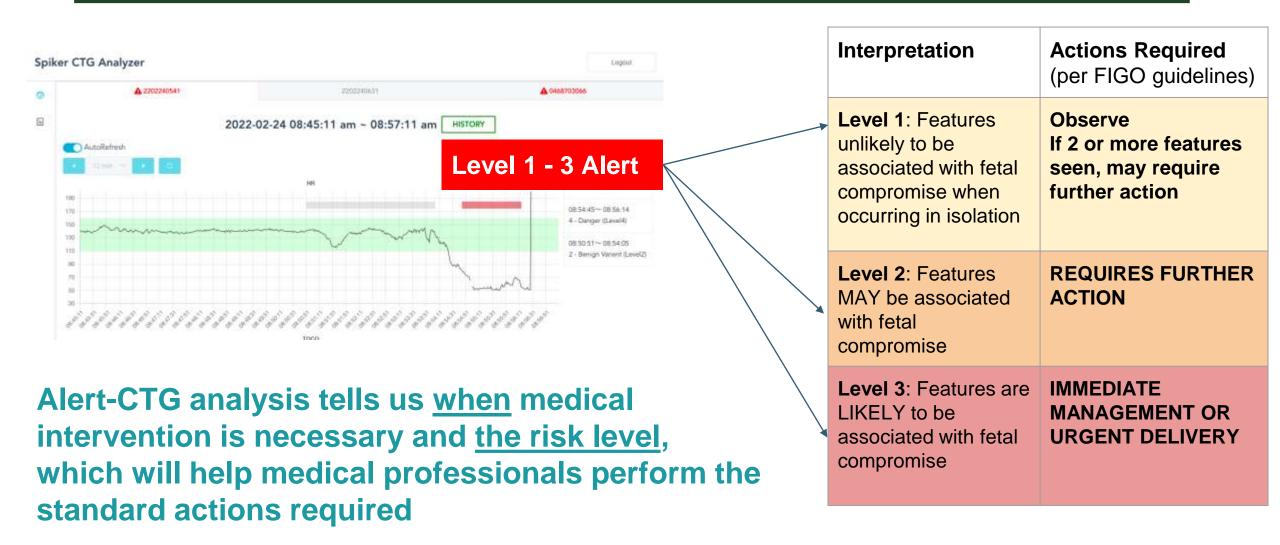
The alert notifies when medical intervention is necessary!

## Detection of abnormal signals using Al

#### Al assists medical personnel in making a definitive diagnosis



#### On-time Alert based on International Guideline



## When Midwife should care?

Midwife's care is 10% of all Risks, and Doctor call should come from Midwife

Interpretation	Percentage of alerts seen in POC Trial (n = 7,157)	
Level 1: Features unlikely to be associated with fetal compromise when occurring in isolation	89.6%	
Level 2: Features MAY be associated with fetal compromise	10.0%	Midw
Level 3: Features are LIKELY to be associated with fetal compromise	0.00461%	Docto

# 1 year Clinical Trial shows an Effectiveness

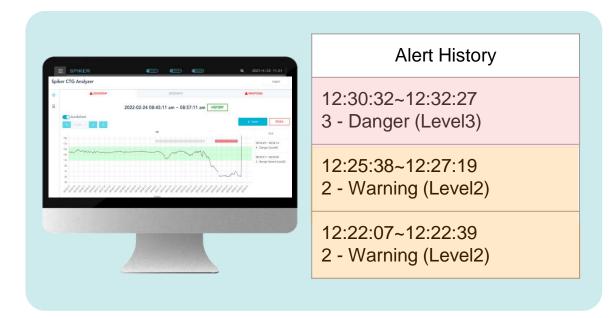
Alerts Detect Fetal Hypoxia

Potential to avoid preventable deaths by achieving early medical intervention

		With Alert		Non Alert
Average		7.37	<	8.60
25%		1.82	<	1.95
50%	2.5 minutes early	4.78	<	5.56
<b>75</b> %	Fetal hypoxia is detected	10.48	<	12.67

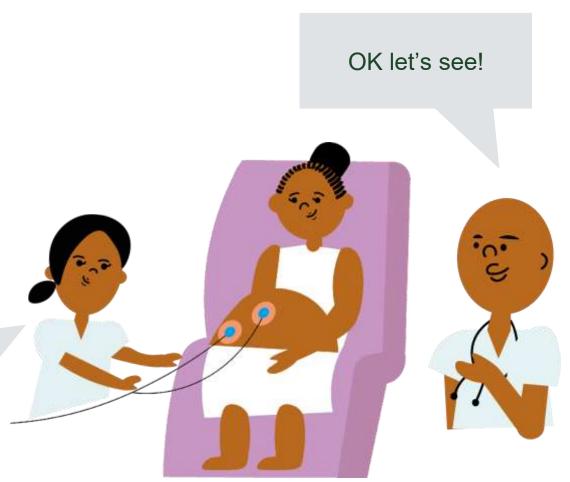
## **How Alert-Monitor works?**

#### Midwife starts a quick medical intervention and discussion by Alert



spiker Al recorded Lv2 2 times, so I changed the maternal position. Os uteri is still 4 cm. She is not yet ready for delivery.

However, the **Lv3 alarm is currently sounding**. Doctor, please check this patient.



### Market Size - Estimated 3.6 billion USD

#### **Current Market**

For hospitals equipped with CTG,

1 billion births per year

1.81 billion USD per year

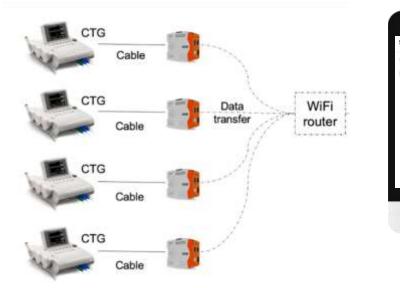
#### **Addressable Market**

For locations where CTG is not yet available, 50 million births per year

1.79 billion USD per year

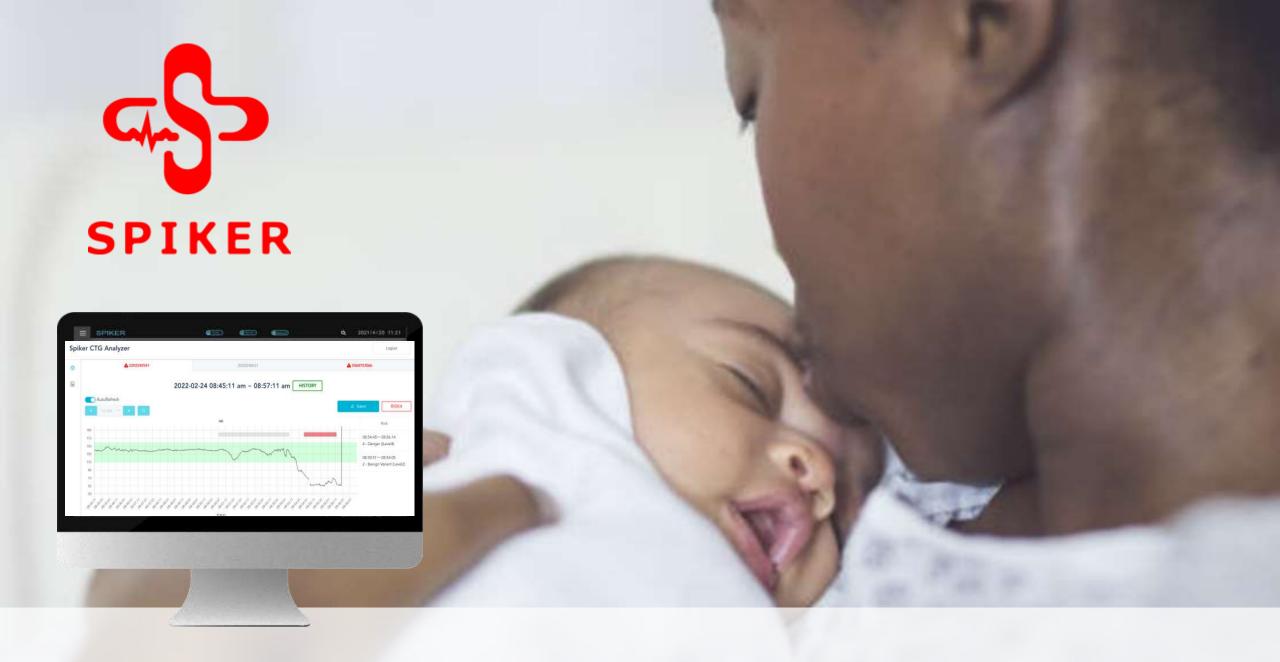
#### **Installation Model - 4T1H**

#### Only 4 Alert-Monitor + CTGs will save 2000 babies





- 4 Alert-Monitor to 2,000 birth/year Hospital
- Realize earlier medical intervention without an additional recruit
- Training Provided



# **Create A World Full of Healthy Newborns**