

Our Vision in Africa

Sumitomo Corporation

November 2023

About Sumitomo Corporation

as of March 31, 2023

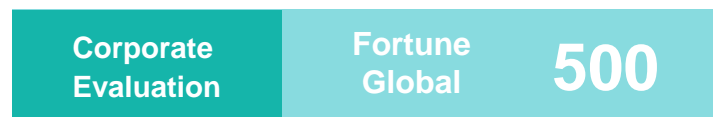
Company Name	SUMITOMO CORPORATION
Establishment Date	December 24, 1919
Representative Director President and Chief Executive Officer	Masayuki Hyodo
Paid-in Capital	220billion yen (as of September 30, 2021)
Number of Offices	Japan: 20, Overseas: 109 (as of March 31, 2023)
Head Office	OTEMACHI PLACE EAST TOWER3-2 Otemachi 2-Chome, Chiyoda-ku, Tokyo 100-8601, Japan Phone : +81-3-6285-5000
URL	https://www.sumitomocorp.com/



Consolidated Subsidiaries 636 (Japan:135 Overseas:501)
Associated Companies 250 (Japan:50 Overseas:200)



Sumitomo Corporation Head Office

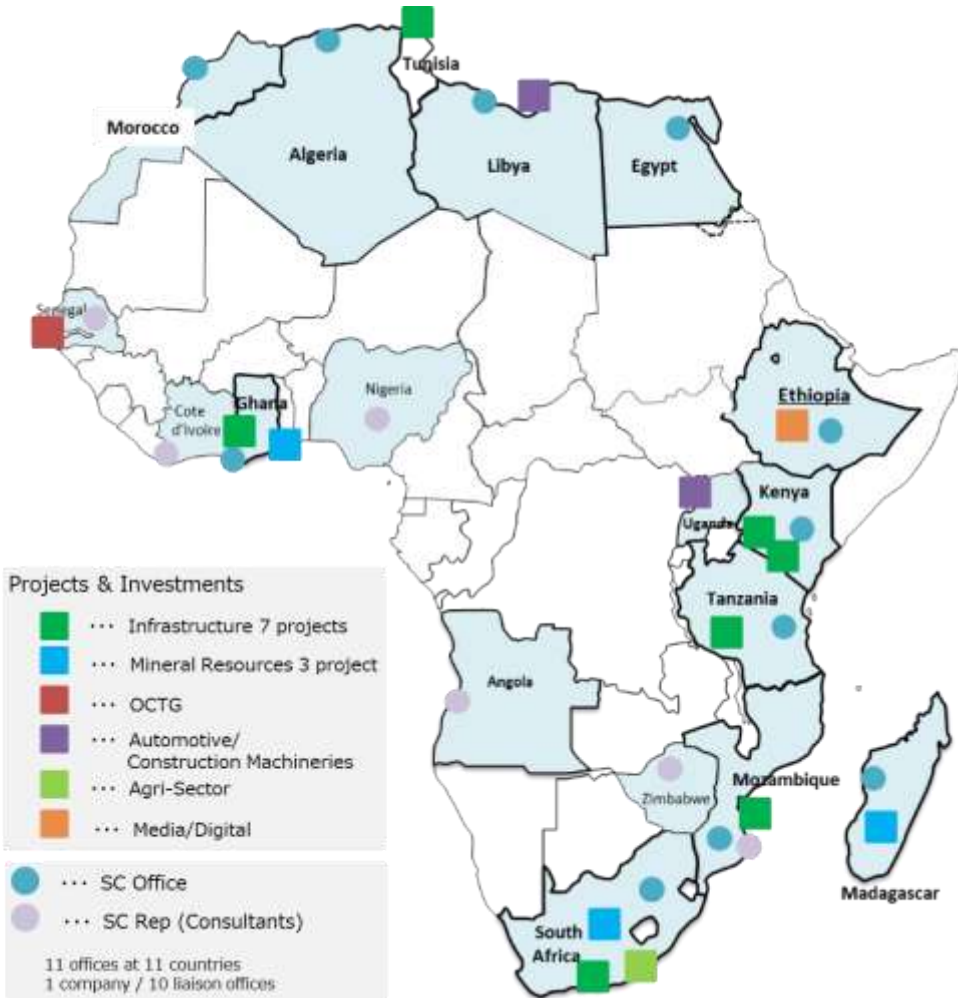


Sumitomo Corporation has been ranked in the Fortune Global 500, an annual list compiled and published by US Fortune magazine, for 28 years, as one of the global companies leading the world's development.

Our footprint in Africa

Our Network in Africa

(As of June 2023)



Digital Transformation :

- Safaricom Ethiopia - Telecommunication Business in Ethiopia
- M-KOPA - “Pay-as-you-go” digital finance platform in Kenya



Mineral Resources : Ambatovy Project

- Nickel and Cobalt refinery business in Madagascar



Power Infrastructure : Major projects in Africa



Dorper wind firm in South Africa (100MW)







Rades-C Power plant in Tunisia (450MW)

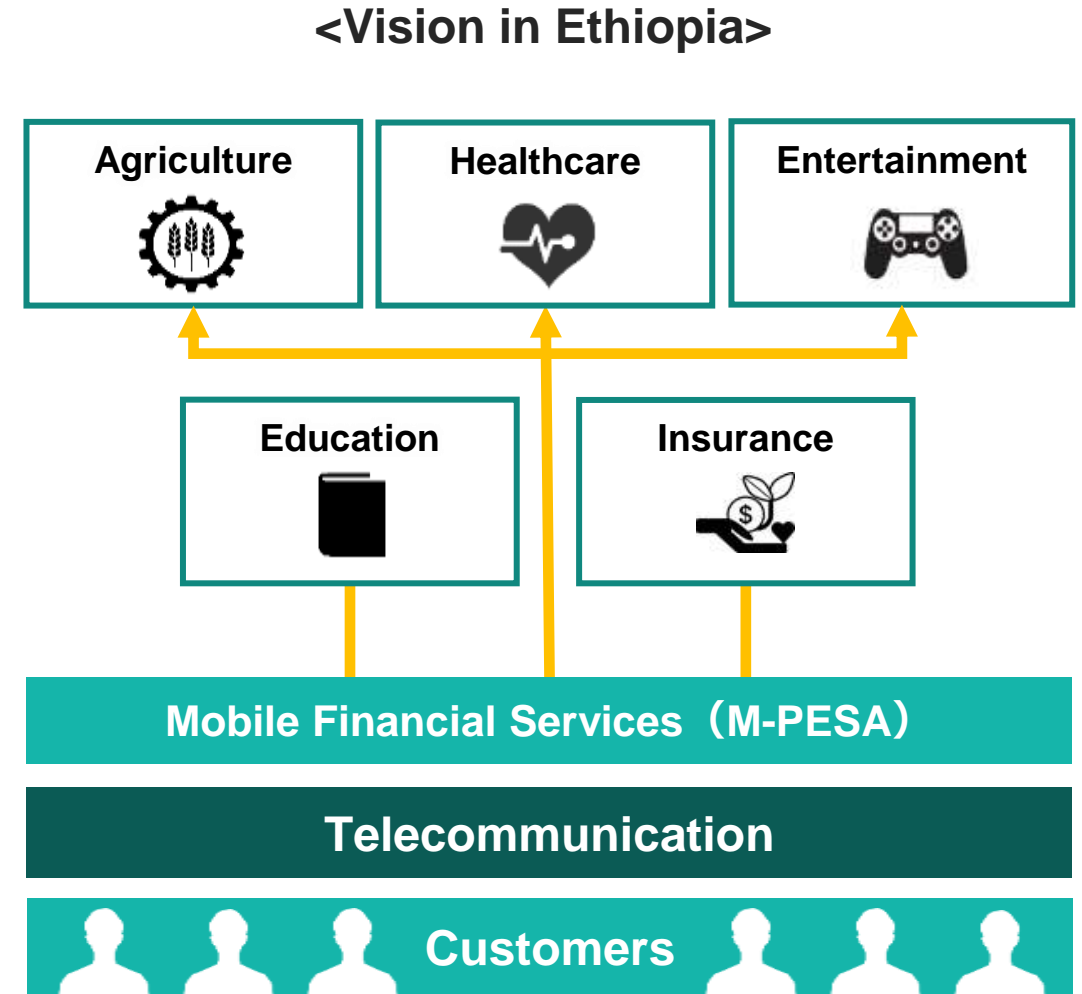


Kpone Power plant in Ghana (340MW)

For Enriching Lives of People in Africa

Highlight – Telecom project in Ethiopia

Company	Safaricom Telecommunications Ethiopia PLC (Established in July 2021)			
Shareholders	Vodafone group			
	Vodafone (UK)	Vodacom (South Africa)	Safaricom (Kenya)	
Shareholders	Sumitomo Corporation (Japan)	BII (UK)	IFC (World Bank Group)	
	Milestone	Oct 2022 National launch	Aug 2023 Mobile money launch	Oct 2023 Service in 225 cities/towns
Potential	 Population c.120 million (2022)		 GDP growth rate c.8% (2012-2021 ave.)	
	 Median Age 18.6 years old (2022)		 Mobile penetration Currently over 50%	



Enhancing Digital Communication in Africa

Digitalizing Africa with Vodafone Group

- The spread of digital networks is essential for social and economic development in Africa.
- It is based on five segments: “Towers”, “Fiber”, “Devices”, “Digital Platform” and “Energy”.

Towers	Rural Tower Deployment
Fiber	Expansion of Fiber network
Devices	Smartphone penetration
Digital Platform	Service & Application
Energy	Renewable Energy Supply



Multi-layer Ecosystem For Digital networking

Vodafone Group 8 countries

M-KOPA – Leading Fin-tech in Africa

- PAYG financing with mobile money – realizing financial inclusion for people who have no stable income
- Originated in Kenya, and currently in operation also in Uganda • Nigeria • Ghana
- Start from SHS but current core product are smartphone. Ebike is the next target.

- **Founded in 2011**
- **3,000,000+** Cumulative customers
- **10,000+** Active sales agents
- **USD210M+** Revenue (in 2022)
- **4 countries**

TIME100
MOST INFLUENTIAL COMPANIES 2023



2011



2019



2021