



AFRICAN DEVELOPMENT BANK GROUP
GROUPE DE LA BANQUE AFRICAINE
DE DEVELOPPEMENT

VIRTUAL BUSINESS OPPORTUNITIES SEMINAR 2021

DISCOVER NEW BUSINESS OPPORTUNITIES

 #afdbbos



AGENDA | Tuesday 12th October 2021 08:00- 13:00 (UCT) Asia

Session I Introducing the African Development Bank Group

- 08:00-08:05 Opening Remarks
VENCATACHELLUM, DESIRE J. M.
- 08:05 – 08:25 Bank Strategy and Operational Policies
PUTHOD, DOMINIQUE
- 08:25 – 08:45 Role of Bank Group Regional offices in Business Opportunities
OMOLUABI-DAVIES, OMETERE
- 5 mn Break Institutional Video

Session II Working with the Bank Group

- 08:50 – 09:10 Rules and Procedures for Procurement of Goods and Services
AYAD, ASHRAF HUSSEIN
- 09:10-09:30 Rules and Procedures for Corporate Procurement
SAKO, MAIMOUNA
- 09:30-09:50 Integrity and Anti-Corruption Rules in Bank Financed Projects
SANTOS-DA COSTA, PAULA DENNIS, FLORENCE FRED A
- 5 mn Break Institutional Video

Session III The Private Sector Perspective

- 09:55 – 10:20 Interview Panel

Session IV Bank Group Business Opportunities by Sector

- 10:20 – 10:40 Energy and Climate Change
DAHER ADEN, AYANLEH
- 10:40 – 11:00 Infrastructure, Transport and Urban Development
SALAWOU, MIKE
- 11:00 – 11:20 Industries and Trade
BALDERRAMA, FERNANDO
- 11:20 - 11:40 Finance and SMEs
ZEGERS, ROBERT
- 11:40 – 12:00 Agriculture
KELEKCI, EREN
- 12:00 – 12:20 Health, Human and Social Development
DOROBA, HENDRINA CHALWE
- 12:20 Closing Remarks
- 12:25 Online Survey
- 12:30 Virtual B2B Meetings with Bank Group sector experts

Moderator: **NORMAN, RODERIC**


AfDB Organiser: *The Resource Mobilisation and Partnerships Department - BEN YAHIA, FATMA - f.benyahia@afdb.org*



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AGENDA | Wednesday 13th October 2021 - 11:00- 16:00 (UCT) Africa, Europe, and the Americas

Session I **Présentation du Groupe de la Banque africaine de développement**

- 11:00 – 11:05 Opening Remarks
VENCATACHELLUM, DESIRE J. M
- 11:05 – 11:25 Bank Strategy and Operational Policies
PUTHOD, DOMINIQUE
- 11:25 – 11:45 Role of Bank Group Regional offices in Business Opportunities
OMOLUABI-DAVIES, OMETERE
- 5 mn Break Institutional Video

Session II **Working with the Bank Group**

- 11:50– 12:10 Rules and Procedures for Bank- financed Procurement
AYAD, ASHRAF HUSSEIN
- 12:10-12:30 Rules and Procedures for Corporate Procurement
SAKO, MAIMOUNA
- 12:30–12:55 Integrity and Anti-Corruption Rules in Bank Financed Projects
SANTOS-DA COSTA, PAULA DENNIS, FLORENCE FREDA
- 5 mn Break Institutional Video

Session III **The Private Sector Perspective**

- 13:00 – 13:25 Panel Interview

Session IV **Bank Group Business Opportunities by Sector**

- 13:25 – 13:45 Energy and Climate Change
DAHER ADEN, AYANLEH
- 13:45 – 14:05 Infrastructure, Transport and Urban Development
SALAWOU, MIKE
- 14:05 – 14:25 Industries and Trade
BALDERRAMA, FERNANDO
- 14:25 - 14:45 Finance and SMEs
NEKATI, BLEMING
- 14:45 – 15:05 Agriculture
KELEKCI, EREN
- 15:05 – 15:25 Health, Human and Social Development
DOROBA, HENDRINA CHALWE
- 15:25 Closing Remarks
- 15:30 Online Survey
- 15:35 Virtual B2B Meetings with Bank Group sector experts

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